

The Corporation of the Town of Hearst

ADMINISTRATIVE POLICIES ON THE ISSUANCE OF SALESPERSON'S LICENCES

1. Any person who sells by going from place to place, or by the demonstration of samples, or by catalogue, in the Town of Hearst, must first obtain a **salesperson's licence**.
2. There are two types of salesperson's licence:
 - a) **Local salesperson**: "local" means the geographic region of Nord-Aski, which includes Hearst, Calstock, Hornepayne and Mattice, and the peripheral regions of those communities.
 - b) **Out-of-town salesperson**: "out-of-town" designates any area outside the geographic region of Nord-Aski.
3. A person who holds a Salesperson's licence:
 - a) may not store merchandise in a residential zone,
 - b) must deliver all merchandise sold to the residence of the buyer and no exchange of goods or money may be done at the salesperson's residence or in other residential locations,
 - c) may not erect a poster or advertising sign in a residential zone.
4. All salesperson's licences for the sale of **perishable** goods is subject to approval by the **Public Health Inspector**.
5. A salesperson's licence is not required to sell goods, articles or merchandise:
 - a) to retail or wholesale sellers of similar goods, product or merchandise,
 - b) if the said goods, product or merchandise are sold by a person who pays commercial taxes to the Municipality or his/her employee or agent,
 - c) for people who sell to the commercial, industrial and/or institutional sectors only.
6. The **cost** of a salesperson's licence is:

Local salesperson	\$100.00 for 1 year \$ 50.00 for 6 months
Out-of-town salesperson	\$1,200.00 for 1 year \$ 750.00 for 6 months